

## EXECUTIVE SUMMARY

Blue Ribbon IT Services, LLC is a premier full-stack development and IT consulting firm, founded by seasoned professionals with over 18 years of proven experience in both government and private sectors. We deliver robust, scalable, and secure digital solutions through the intelligent fusion of modern engineering practices and emerging technologies.

# Capabilities Statement

## COMPANY INFORMATION

### BUSINESS REGISTRATIONS:

- **Name:** Blue Ribbon IT Services, LLC
- **DUNS:** 054103779
- **CAGE:** 9Q4L5
- **UEI:** NYX9SVNA4AJ9

### CERTIFICATIONS:

- **SBA:** Small Business Administration

### NAICS CODES:

- **541990** All Other Professional, Scientific, and Technical Services
- **541511** Custom Computer Programming Services
- **518210** Data Processing, Hosting, and Related Services
- **541512** Computer Systems Design Services
- **541519** Other Computer Related Services
- **541430** Graphic Design Services
- **541618** Other Management Consulting Services
- **541611** Administrative Management and General Management Consulting Services
- **561110** Office Administrative Services
- **611420** Computer Training

### POINT OF CONTACT:

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*"Fixed-price micro-purchase available via GPC"*



### CORE COMPETENCIES

- ◆ AI & Machine Learning Engineering
- ◆ Full-Stack Software & App Development
- ◆ Microsoft Power Platform Solutions
- ◆ SharePoint Development & Architecture
- ◆ Web Development Services
- ◆ Cloud Computing & Infrastructure
- ◆ Project Management & Business Analysis
- ◆ Executive Administration
- ◆ Business Intelligence & Data Analytics
- ◆ IT Consulting & Training Services
- ◆ IT Support & Network Administration
- ◆ IT Governance & Compliance
- ◆ Systems Integration & API Development

### DIFFERENTIATORS

- ◆ **In-Depth Federal Contracting Insight:** over 18 years delivering technical solutions aligned with federal standards.
- ◆ **Security Clearance:** cleared to manage sensitive government data with secure handling practices and compliance practices.
- ◆ **Scalable Solutions:** developed custom software that adapts to client's evolving business needs.
- ◆ **Advanced Technical Expertise:** innovative solutions using AI, Machine Learning, Agile methodologies, and emerging technologies.
- ◆ **User-Centric Design:** delivers intuitive and engaging UI/UX application experiences.
- ◆ **Rapid Delivery and Competitive Pricing:** faster development and cost-effective.
- ◆ **Flexible, Language Agnostic:** builds custom applications across platforms, ensuring client-specific performance and cross-system compatibility.
- ◆ **All-in-One Service Delivery:** end-to-end solutions from concept to maintenance, ensuring seamless integration and reducing vendor dependency.
- ◆ **Diverse, Skilled Workforce:** multidisciplinary professionals with diverse expertise, enhancing development quality and innovative problem solving.
- ◆ **Project Management and Leadership:** Proven success in leading and delivering complex IT projects for federal and private agencies.

### PAST PERFORMANCE (Personal Contracting Highlights in various Federal agencies)

- ◆ **FDA, Intranet Sites:** Designed and developed Office Teams, Communications and News site collections.
- ◆ **Peer Recognition Award:** Recognizes mentoring and support with time-off incentives, tracked and redeemed through the My Award portal.
- ◆ **SharePoint Service Request App:** Tracks technical issues with dual portals and a built-in knowledge base for resolution tracking and future support reference.
- ◆ **Employee Credentials App:** A credential tracking solution for employee education, military classification and talent audits.
- ◆ **Document Review/Clearance Process:** Automates review, versioning, and approval workflows with SharePoint and Outlook integration.
- ◆ **Build custom workflows for Leadership.**
- ◆ **DOD, Personal Performance Monitoring:** A dashboard to assess performance for promotions, compensations, and mission alignment decisions.
- ◆ **CMS, Financial Management System:** A cross-agency platform enabling real-time budget monitoring, fiscal accountability, and spending trend analysis.
- ◆ **EPA, Emission Compliance Intelligence:** An automated systems to ingest, parse, and validate environmental data against regulatory thresholds, reducing audit time and manual oversight.
- ◆ **Law Firms, Legal AI DocuAnalyzer:** An LLM-powered systems that scans, extracts, and analyzes legal content to accelerate intake workflows and ensure jurisdictional compliance.